

simpleABI Systems Advantages

- Direct, One-Step Connectivity to EMR's
- Unique, PC-based 'fill-in-the-blank' exams
 - Ease of Use

ABI Only Systems – 3 Year Cost of Ownership (260 exams/year)

Manufacturer System Cost	Newman Medical <i>simpleABI 300</i>	Summit Doppler <i>Vista ABI</i>
List Price	\$4,995.00	\$4,995.00
Additional cost for laptop, printer & software	NONE	\$1,552.00
Supplies and Labor Costs (per year)*	\$130.00	\$650.00
3 Year Total Cost of Ownership	\$5,385.00	\$8,497.00

ABI Only Systems – Competitive Features

Manufacturer System Features	Newman Medical <i>simpleABI 300</i>	Summit Doppler <i>Vista ABI</i>
PC Based	YES	NO
Computer included	YES	NO
Standard Reporting	8.5" x 11"	Hand Filled, 'peel & stick'
Flexible fill-in-the-blanks Exam	YES	NO
'One-Step' Reporting	YES	NO
Direct EMR Capability	YES	NO
Automatic ABI Calculation	YES	YES
Pulse Volume Recording (PVR)	Dual	Single
LCD Display	10.1" Color	5.7" monochrome
Touch Screen	Optional	NO
Battery Operation	YES	YES
Wireless Printer	YES	NO
Stand Included	YES	YES
Reimbursable to 2011 CPT Criteria**	YES	YES

*Costs - Strip Chart Paper \$0.60/exam; 10 minutes hooking Vista to PC, starting PC software, downloading file, opening file, filling in items on report not stored on Vista system @ \$30/hour labor rate.

**Note- The Summit Vantage and Summit LifeDop 300ABI do not appear to meet the 2011 criteria for CPT code 93922 that requires pressures from both the PT & DP arteries.

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Advanced Vascular Systems – 3 Year Cost of Ownership (260 exams/year)

Manufacturer System Cost	Newman Medical <i>simpleABI+</i>	Summit Doppler <i>Vista AVS</i>	Unetixs <i>Revo</i>
List Price	\$6,485.00	\$8,490.00	\$12,499.00
<i>Additional cost for laptop, printer & software</i>	NONE	\$757.00	NONE
<i>Supplies and Labor Costs (per year)*</i>	\$130.00	\$650.00	\$130.00
3 Year Total Cost of Ownership	\$6,875.00	\$11,197.00	\$12,889.00

Advanced Vascular Systems – Competitive Features

Manufacturer System Features	Newman Medical <i>simpleABI+</i>	Summit Doppler <i>Vista AVS</i>	Unetixs <i>Revo</i>
PC Based	YES	NO	YES
Computer included	YES	NO	Limited Functionality
Standard Reporting	8.5" x 11"	Hand Filled, 'peel & stick'	8.5" x 11"
Flexible fill-in-the-blanks Exam	YES	NO	NO
'One-Step' Reporting	YES	NO	YES
Direct EMR Capability	YES	NO	YES
Automatic ABI/TBI Calculation	YES	YES	YES
Pulse Volume Recording (PVR)	Dual	Single	DUAL
Segmental Exams (CPT 92923)	YES	YES	Not Standard
TBI Exams	YES	YES	YES
LCD Display	10.1" Color	5.7" monochrome	~8" Color
Touch Screen	YES	NO	YES
Battery Operation	YES	YES	Optional
Wireless Printer	YES	NO	NO
Stand Included	YES	YES	NO
Reimbursable to 2011 CPT Criteria**	YES	YES	Not Standard

*Costs - Strip Chart Paper \$0.60/exam; 10 minutes hooking Vista to PC, starting PC software, downloading file, opening file, filling in items on report not stored on Vista system @ \$30/hour labor rate.